

Swiss Confederation

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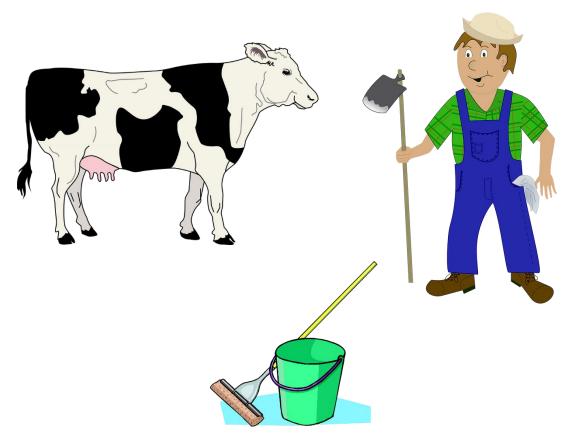


AWARENESS WORKSHOP Inspections – Aspects beyond the Checklist 24th April 2018, Kyiv

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Introductory example









Inspection is more than ticking off boxes on a checklist



Inspections – What is the goal?

Overall aim:
 Ensure the production of safe food

How, by what means and tools?
 Verify the compliance with the legislation

How do you best get your farmer to comply?
 Get him/her to comply voluntarily!



HOW?

Point out benefits
Advise
Build trust



In a practical way

Before the Inspection: *Prepare*

The first impression counts

During the inspection: Build a good relationship

- Show personal interest
- Advise, encourage and support
- Compliment ©



Interpersonal and Communication skills

Show:

- Patience
- Empathy
- Respect
- Consideration

Try to:

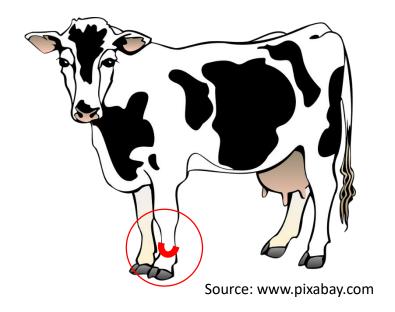
- Listen!
- Regulate information flow
- Give feedback
- Use message repetition
- Encourage mutual trust
- Simplify your language if necessary
- Deliver your messages at the right point in time



Stress: Little efforts – big effects

Minor changes can lead to a significant change in performance:

- Proper record keeping
- Sanitation measures





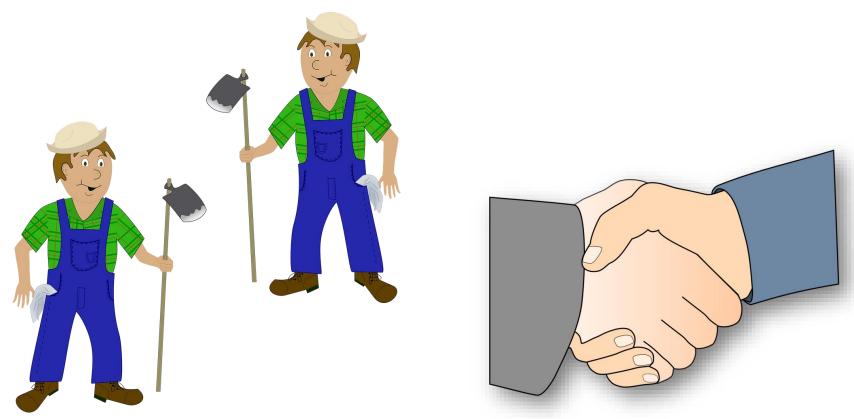
Key Messages

«Educate before and while you regulate» «Work pre-emptive instead of reactive»

- Your interpersonal skills will increase the compliance
- At the ultimate end, both parties have the same goal: The production of good quality and safe food products



... Back to the Farmers' Story



Creation of a win-win situation



References

- WHO, 2016: WHO Basic Training Modules on Good Manufacturing Practices (GMP) GMP Inspection Process: Module 2 (Part 05): The Inspection, 2006
- Buckley, J., 2016: Interpersonal Skills in the Practice of Food Safety Inspections: A Study of Compliance Assistance. Journal of Environmental Health. 79(5):8-12



THANK YOU!



