



Organic Sourcing from Ukraine

Overview of organic imports

DIANA SCHAACK, AMI
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Who is the AMI?



- Private market research company
- founded in 2009 after collapsing of the former ZMP - a semi-governmental office for market and price reports
- Market information on all agricultural products from the producer to the consumer
- Owned by agricultural publishing houses and farmers associations
- Our clients are the ministry of agriculture, traders, processors, farmers, advising companies
- We produce newsletters, online services, yearbooks as standard products and market analysis, data collection
- Approx. 45 employees mainly in Bonn, but also in Berlin and Hamburg
- Internet: www.ami-informiert.de

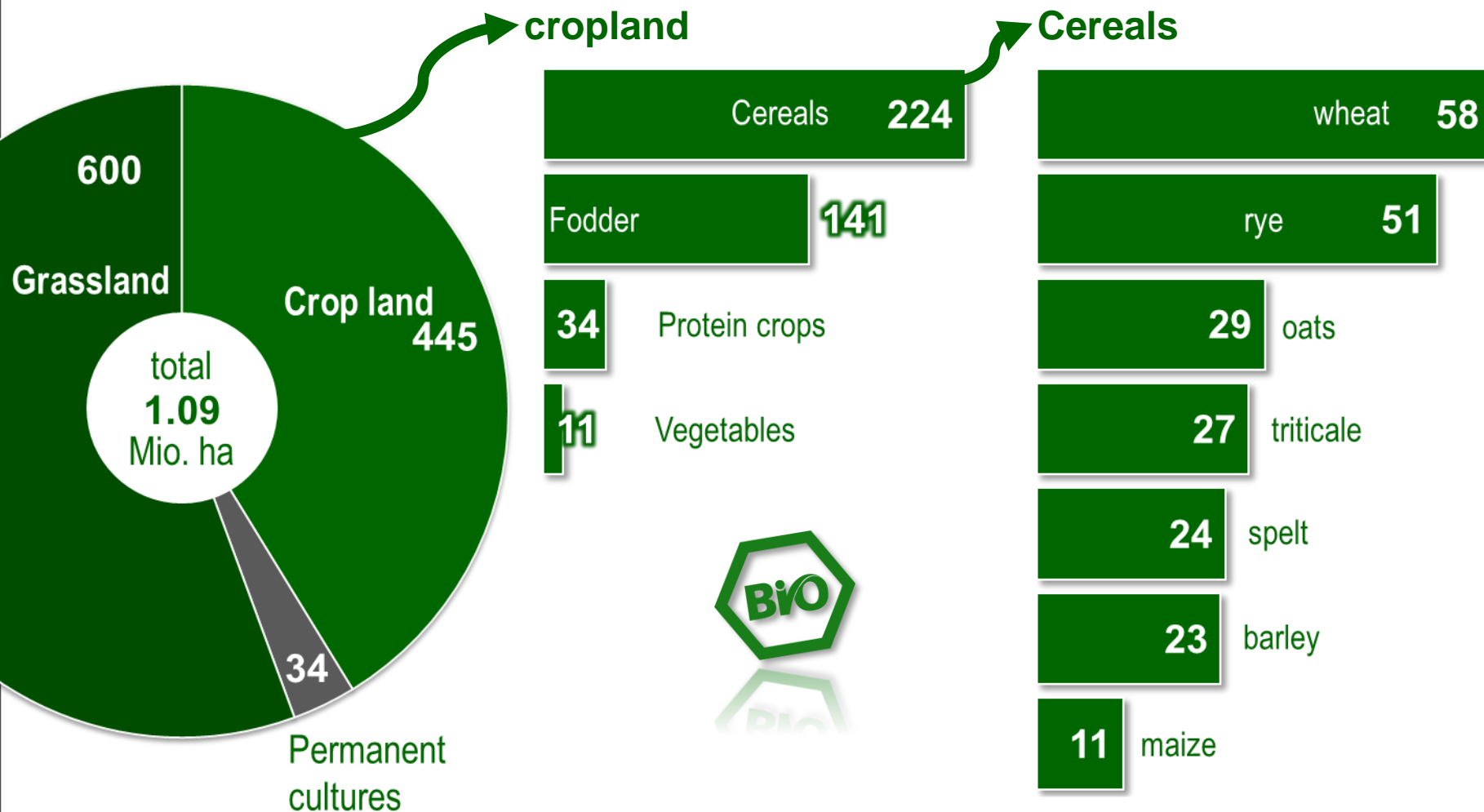
AMI Organic department



- 2 persons
- Weekly/monthly producer price data collection for organic raw products: fruit, vegetables, potatoes, cereals, protein crops, milk, animals for slaughter, eggs
- Monthly Market analyses on these products
- Yearbook AMI Marktbilanz Ökolandbau – tables and graphs
- Annual survey among the control bodies about land use and animal husbandry
- Annual estimation of farm sales value
- Annual estimation on organic imports of raw products
- Annual market estimation with the help of the task force organic market (Arbeitskreis Bio-Markt)

Organic Land Use in Germany

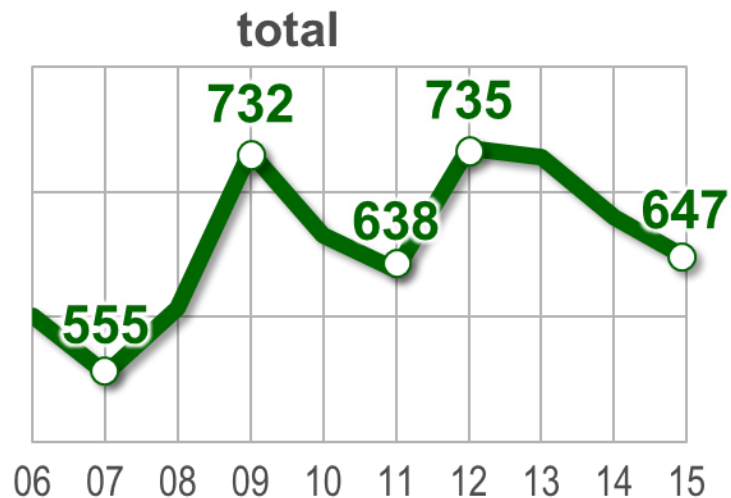
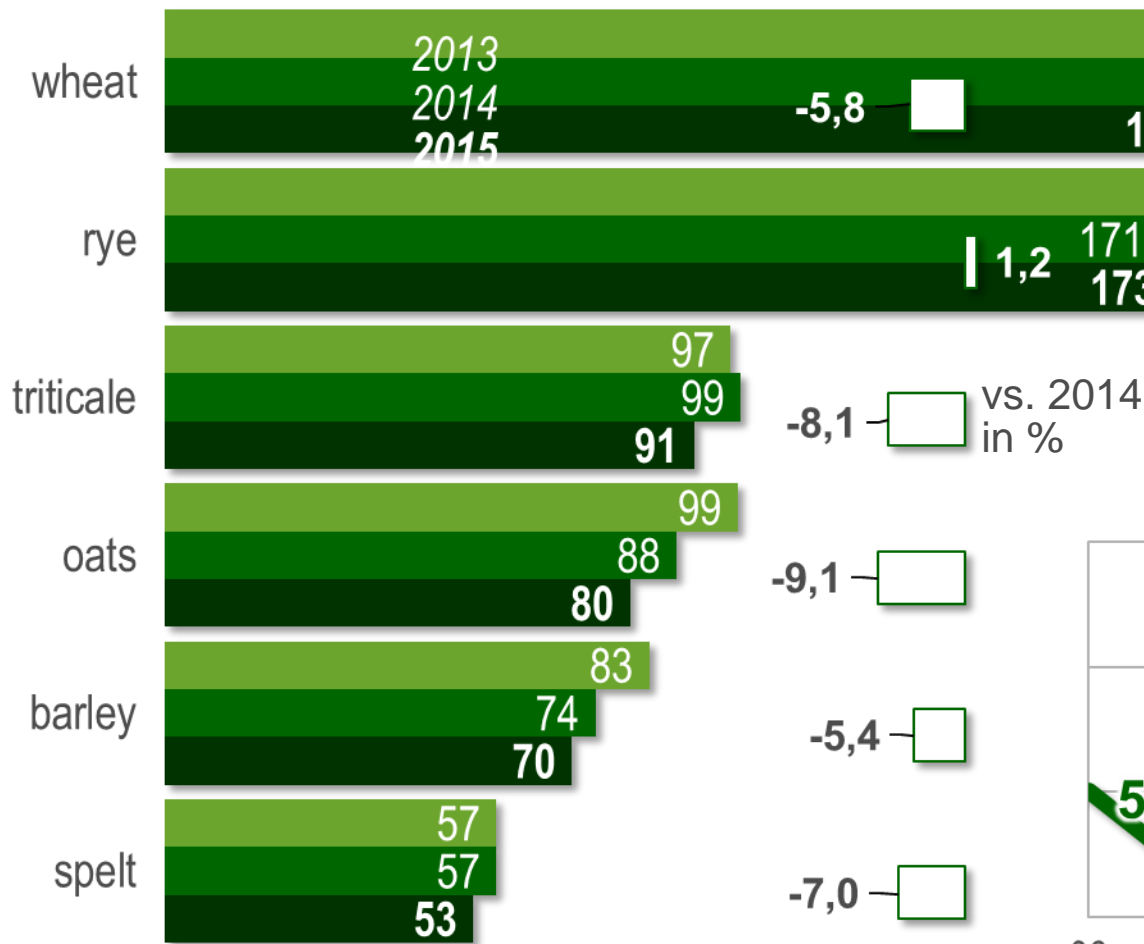
2015 in Germany in thousand hectares



Organic harvest volumes in Germany



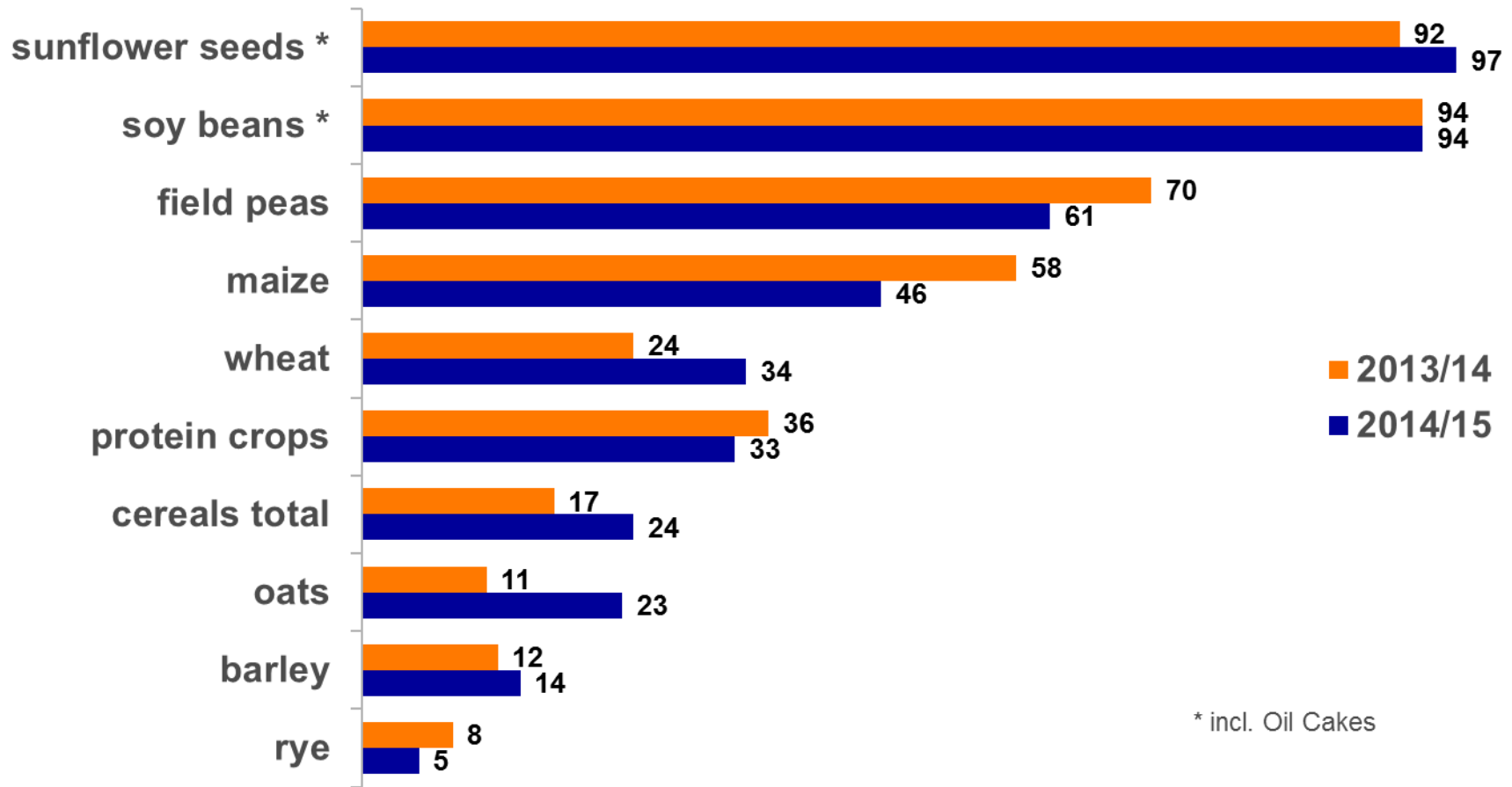
in 1.000 t



Import share of different organic products in Germany



2013/14 und 2014/15 in percent



Source: AMI estimation according to importer's survey and foreign trade statistics

Potentials



- Soy beans
- Wheat
- Spelt
- Sunflower seeds
- Rape seeds
- Oats
- Field peas / field beans
- Millet/buckwheat – as niche products

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Die Agrarmarkt Informations-Gesellschaft erstellt unabhängig und übergreifend
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