## Measures to reduce the risks of imported fraud cases from the exporter perspective

QueS, general manager Ksenia Gladchenko, 26.10.2016

**QueS** organic consultancy body is Organic service provider in Ukraine offering its assistance in quality and traceability system establishment, helping farmers to grow and trade Ukrainian Organic goods in accordance with international Organic standards and regulations







#### Personnel Storag Agronomist **Climatic Conditions** Production **Field** location Seeds Soil WHAT ARE THE RISKS ? Logistic **Machineries** Suppliers (for traders) Quality parameters



#### Exporters`opinion

#### Agroecology, PE

Organic producer/exporter

Poltava Region

From our point of view the main risk for quality organic products rise storing conditions therefore we properly plan time and climate ons while storing organic products and pay attention to lot integrity. Not portant for us trustful relations with our importer and fair price.

#### **Exporters**`opinion

#### Ritter Bio Agro Ltd

Organic producer/trader/exporter

**Rivne Region** 





#### There is

## NO ONE SINGLE APPROACH

to safeguard organic supply chain. Each shipment is unique and it is due to single work and risk assessment of each counterparty





Measures **have done** by Ukrainian organic exporters

### Transparent production and infrastructure







Measures **have done** by Ukrainian organic exporters

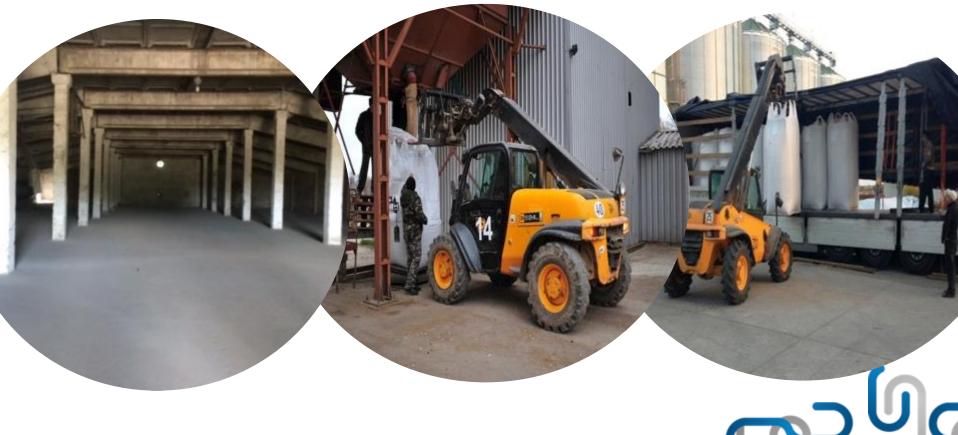
### No/minimum to use old storage facilities





Measures **<u>have done</u>** by Ukrainian organic exporters

## Safe storage conditions. No single movement of any lot without notice to Control Body





Measures **<u>have done</u>** by Ukrainian organic exporters

#### Safe logistic. Export by trucks







## More laboratory analyses. Cross check in different laboratories





## Is that enough ?





#### Today Ukrainian organic exporter <u>call for</u>















Today Ukrainian organic exporter <u>call for</u>

Implemented national regulatory system harmonised with EU to strengthen ukrainian exporter position on the local and international level









Today Ukrainian organic exporter **<u>call for</u>** 

## Simplification bureaucracy system and trade barriers





Today Ukrainian organic exporter call for

# Serious attitude of the importer when choosing supplier. Fair price.











If we put our trust in the common sense of common men and 'with malice toward none and charity for all' go forward on the great adventure of making political, economic and social democracy a practical reality, we shall not fail.

Henry A. Wallace

### Thank you for your attention!

Ksenia Gladchenko

QueS, Ltd

www.ques.com.ua

info@ques.com.ua

quesservice@gmail.com

