



**Trade  
with  
Ukraine**



# UKRAINIAN DAIRY STAND

Official Catalogue

**Anuga 2023**

Organized by:



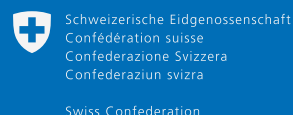
Partner:



Under the patronage:



Supported by:



**FiBL**





# CHEESE CLUB



LTD

Making cheeses is a special art! It requires accuracy, vigilance, adherence to technology and the highest standards. And also — the qualitative basis — selected milk. And it is obligatory — inspiration, love for your craft and skill of cheese maker.

Each Cheese Club`s cheese is a unique product made from quality milk and inspired by the best recipes in the world.

The modern cheese factories located in Dubno and Kaniv, Ukraine. The cheese factories are the most powerful enterprises in Ukraine. We have the 35% market share in 2023. The plant has state-of-the-art equipment for the production of hard and processed cheeses, all stages are fully automated and standardized. Thanks to this, the company annually produces over 15 million kg of hard cheeses and 4 million kg of processed cheeses according to unique original recipes. Our production complies with the highest quality standards and is certified to the international standard FSSC 22000.



**Oleksii Dikhterenko**  
Head of Export Department

**+380505891613**  
[Oleksii.dikhterenko.komo.ua](mailto:Oleksii.dikhterenko.komo.ua)

**Company legal name**  
**“CHEESE CLUB” LTD**

**Production capacity**  
**(tonnes per year)**

**25 000–26 000**

**Turnover**  
**(annual USD)**

**100–120 MILLION \$**

**Products for export**

**CHEESE, BUTTER,  
WHEY POWDER, MELTED  
(PROCEED) CHEESE**

**Export markets:**

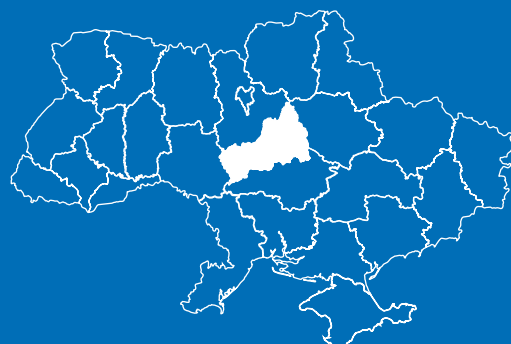
**USA, Poland, Slovakia,  
Latvia, UAE, Denmark  
(COOP Denmark), Israel,  
Moldova, Uzbekistan,  
Kazakhstan, Azerbaijan**

**Hs-code**

**040690**

**040510**

**040410**



**Manufacturer's address**

**CHERKASY REGION, KANEV,  
ENERGETIKOV STR., 153,  
UKRAINE**

[www.cheeseclub.ua](http://www.cheeseclub.ua)

# DAIRY COMPANY GALYCHYNA

LLC



One of the largest dairy enterprises in Ukraine, located in the Lviv region.

The company was founded in 1998. Today it is one of the leaders in the production of fermented milk products and one of the largest producers of yogurts in Ukraine. The company's products can be purchased in all regions of Ukraine.

The company receives 99% of raw materials from farms, which provides a high protein content, quality indicators of milk and products. 70% of raw materials are from the Carpathian region, namely from Ivano-Frankivsk and Lviv regions. The rest are from Volyn, Ternopil, Cherkasy, Khmelnytskyi, Vinnytsia regions.

All products are manufactured using modern European equipment:

- Tetra Pak (Sweden),
- ALFA LAVAL (Sweden),
- GEA (Germany),
- Ofram (Poland),
- TEWES-BIS (Poland),
- TEWES-KLIMA (Poland).

Our brand Galychyna is imbued with the unspoiled essence of the Carpathian Mountains, thus delivering a pure, natural taste of Carpathian dairy products. Galychyna TM is a yogurt and kefir brand that holds a leading position in Ukraine in both the yogurt and kefir categories.

GALYCHYNA DAIRY COMPANY under Galychyna TM produces: Carpathian sugar free yogurt, Carpathian sugar free Drinking yogurt, Carpathian sugar free Spoonable yogurt with cream, Carpathian yogurt with fruits and berries Drinking yogurt, Carpathian yogurt with fruits and berries Spoonable yogurt, Carpathian kefir, Lactose-free products, Ultra-pasteurized milk, Ultra-pasteurized cream, Fermented baked milk, Sweet cream butter, Sour Cream.

In our company's product portfolio, we also have GoKarpaty TM, offering a unique spoonable 2in1 kefir. Kefir, can be both eaten and drink. If you want spoonable kefir — squeeze and eat. If you want drinking kefir - shake and drink.

Additionally, we have YOMMY TM, PLANT-BASED PRODUCTS.

For everyone who wants to try something new but doesn't want to feel like a weirdo. We unite all those who love tasty and healthy food — from vegans to meat eaters, from students to baristas.

Products of YOMMY TM allow everyone to understand that plant-based is cool, and is not an alternative to regular dairy products.



**Galya Khlopiacha**  
Head of Export

[office.mk@galychyna.com.ua](mailto:office.mk@galychyna.com.ua)

+38 0800 30 00 62  
+38 067 743 65 72

Company legal name

**DAIRY COMPANY  
GALYCHYNA LLC**

Production capacity  
(tonnes per year)

**105 THOUSAND**

Turnover  
(annual USD)

**120 000 000 \$**

Products for export

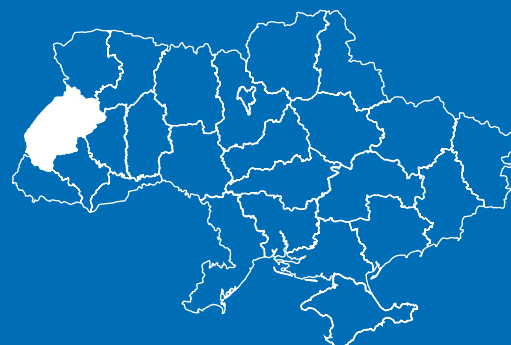
**WHITE YOGURT, YOGURT,  
KEFIR, MILK, CASEIN,  
BUTTER, SOUR CREAM,  
PLANT-BASED PRODUCTS**

Export markets:

**Moldova, Georgia, USA,  
Poland, Bulgaria, North  
Macedonia, Turkey,  
Egypt**

Hs-code

**0401 10 10 00, 0401 20 11 00,  
0401 20 91 00, 0401 40 10 00,  
0401 50 31 00, 0403 90 51 00,  
0403 90 53 00, 0403 10 91 00,  
0403 10 11 00, 0403 90 59 00,  
0405 10 11 00, 2202 99 15 00**



Manufacturer's address

**120, B. KHMELNYTSKOHO  
STREET, RADEKHIV CITY,  
CHERVONOHRA D DISTRICT,  
LVIV REGION, 80200, UKRAINE**

Tel.: +38 032 552 12 65

[www.galychyna.com.ua](http://www.galychyna.com.ua)

# KHOROL INFANT NUTRITION FACTORY

LLC



Khorol Infant Nutrition Factory was founded in 1972 and is the only manufacturer of children's special nutrition on the territory of Ukraine. Hundreds of thousands of children grow up healthy owing to products of the factory.

We produce infant formulas only from natural milk, enrich them with necessary vitamins, micro- and macronutrient elements and biologically valuable components. It allows not only to preserve the biological value of the product but also gives excellent flavoring qualities for infant formulas and baby cereals. We don't add palm oil, coloring agents, food additives, pesticides, GMO and different others harmful substances.

Our baby food category includes the following products:

- Infant milk formula
- Infant milk and cereal based formula (product of complementary feeding)
- Baby cereals
- Baby water

Our dairy commodities category includes the following products:

- skimmed milk powder;
- full cream milk powder;
- sweet dairy butter 82.5% fat.

We pay great attention to quality control at every stage of production. At all stages, the systems of the estimation introduced: from the development of recipes to the launching of production, and even at the stage of the goods delivery. The production corresponds to all international standards ISO 9001:2009 and HACCP. All products are certified according to the requirements of Ukrainian legislation and HALAL certified. In 2023 we also confirmed our compliance to the standards of EU and our factory got approval to supply our products to European countries. Our factory registration number is a-UA-16-22-02-IX-PP.



Company legal name

**KHOROL INFANT NUTRITION FACTORY, LLC**

Production capacity  
(tonnes per year)

**4700**

Turnover  
(annual USD)

**16.1 MILLION \$**

Products for export

**INFANT MILK FORMULAS;  
BABY CEREALS; MILK  
POWDER; DAIRY BUTTER**

Export markets:

**Moldova, Uzbekistan,  
Azerbaijan, Turkey,  
UAE**

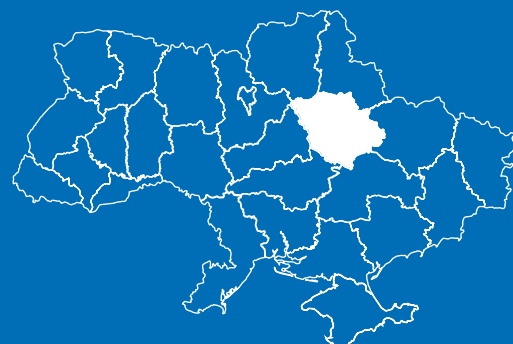
Hs-code

**1901100000**

**0402101900**

**0405101900**

**0402211800**



Manufacturer's address

**17 MOLODIZHNA STREET,  
KHOROL CITY, POLTAVA  
REGION, UKRAINE**

[www.malysh.ua](http://www.malysh.ua)



**Kateryna Hrushetska**  
Head of Export Department

**+380503668997**  
[export@malysh.ua](mailto:export@malysh.ua)



# LOOSTDORF



LLC

For more than 25 years, Loostdorf produces dairy products of superior quality. Our assortment includes more than 100 dairy products of six popular brands in wide range of package types and formats – from 200 to 1500g. The company's daily production capacity is over 450 tons.

Our specialty is ultra-high temperature (UHT) technology of milk treatment, both direct and indirect. This technology allows to extend the shelf life of our products up to 12 months.

In 2018 Loostdorf has launched an innovative product category – plant based milk (also known as dairy alternatives). These products are 100% plant based, certified for consumption by vegans.

For many years Loostdorf is holding absolute market leadership in UHT categories in Ukraine.

Our products:

- 100% natural ultrapasteurized (UHT) cow milk;
- Plant-based drinks;
- Ultrapasteurized (UHT) cream (including dairy and non-dairy cream);
- Flavored milk (including milk cocktails and drinks for children);
- Skimmed milk powder.

Loostdorf is successfully developing its dairy business at 35 export markets.

All our products have international certifications and are Halal certified.

Jointly with our Customers we develop new products and perform product designs' customization.



**Ivan Yevdokymov**  
Head of Export Department

**+380434521094**  
**office@loostdorf.com**

**Company legal name**

**FIRM “LOOSTDORF”  
IN THE FORM OF LLC**

**Production capacity  
(tonnes per year)**

**150 000**

**Turnover  
(annual USD)**

**110 000 000 \$**

**Products for export**

**UHT MILK, UHT CREAM,  
PLANT-BASED DRINKS**

**Export markets:**

**European Union,  
Middle East, Northern  
and Western Africa,  
Caucasian Countries**

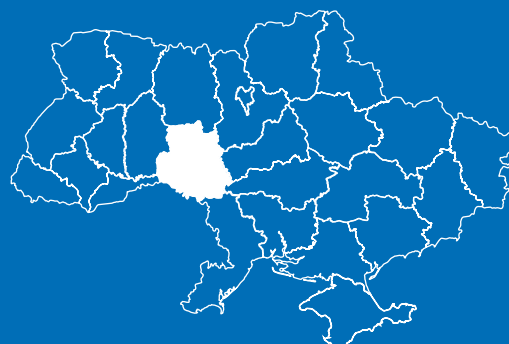
**Hs-code**

**040120**

**040150**

**220290**

**2202991900**



**Manufacturer's address**

**1 KOTSYUBYNSKOHO STR.,  
ILLINTSI, VINNYTSYA REGION,  
UKRAINE, 22700**

**www.loostdorf.com**

MOLOKIA is a Ukrainian dairy company with family values and more than 20 years of reputation on local market.

All the products are made exclusively from the milk provided by more than 50 certified farms.

MOLOKIA products are made of extra quality fresh milk, which is evidenced by the high content of protein and fat. Together with the farmers, we are responsible for the milk that gets into your glass.

We produce fresh dairy products according to the highest quality standards ISO 22000:2018.

Modern technologies, strict compliance with sanitary requirements, careful selection of partners — from milk to equipment and packaging — all these ensure high quality of our products. We use the equipment of the most famous manufacturers in the world, such as GEA Westfalia, Index-6, Tewes Bis.

We are #1 in terms of trust among Ukrainian dairy brands — the consumption/loyalty index is 52% (10% more than the category as a whole). MOLOKIA ranks №4 among the top producers of dairy in modern trade with a share of 10% (8% in 2021).

Our portfolio includes about 80 SKUs in the following categories: milk, sour cream, spoonful yogurts, kefir, fresh cheese and sweet butter.

We can supply products under our trademark or, in accordance with the needs of customers, produce and supply products under the client's private label.



**Mike Pankiv**  
Head of International  
Business Development

**+380676702299**  
**+48575425873**  
**m.pankiv@molokija.com**  
**m.pankiv@milokija.pl**

**Company legal name**

**PJSC “TERNOPIL DAIRY  
FACTORY”**

**Production capacity  
(raw milk per year)**

**177 000**

**Turnover  
(annual USD)**

**96 000 000 \$**

**Products for export**

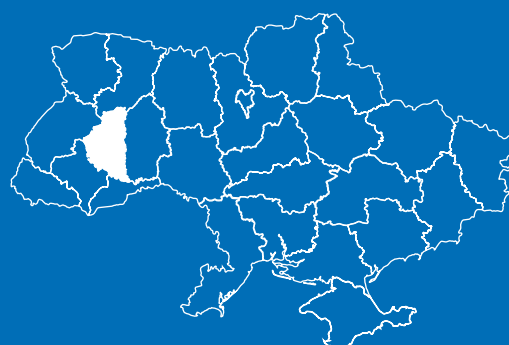
**FRESH DAIRY PRODUCTS,  
SWEET CREAM BUTTER,  
ACID CASEIN, SODIUM  
CASEINATES, DEMI 90**

**Export markets:**

**China, USA, EU, MENA**

**Hs-code**

**0405101900**  
**0405203000**  
**040390**  
**040310**  
**3501109000**  
**3501105000**



**Manufacturer's address**

**28 LOZOVETSKA ST.,  
TERNOPIL, 46010 UKRAINE**

**[www.export.molokija.com](http://www.export.molokija.com)**

# SNECO

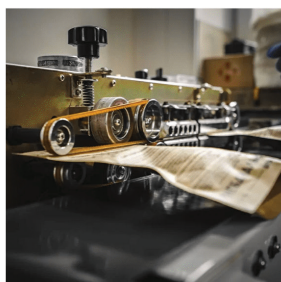


LLC

PRIME SNACK, LTD is an innovative manufacturer of food products, healthy snacks — crispy cheese balls under the “snEco” trademark. 100% natural cheese, no other ingredients! The Ukrainian enterprise specializes in the production of unique healthy snacks – 100% natural crunchy cheese balls according to own patented technology.

Production is located in the Zakarpattia region. We are looking for business partners to conclude an agreement on the provision of distribution services, retail chains etc. Our main aim is distributors of the snacks.

Please, visit our website with more information – [sneco.ua/en](http://sneco.ua/en) and contact us at [vg@sneco.ua](mailto:vg@sneco.ua).



**Company legal name**  
**PRIME SNACK LLC**

**Production capacity**  
**(tonnes per year)**

**100**

**Turnover**  
**(annual USD)**

**2M+ \$**

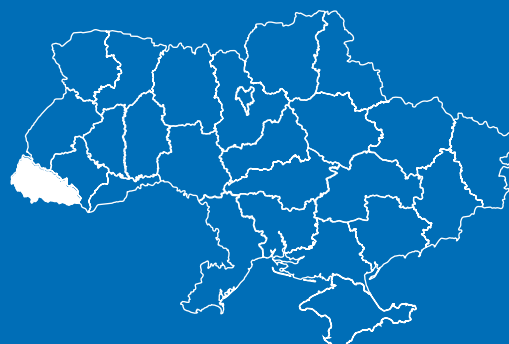
**Products for export**

**HEALTHY SNACK —  
CRUNCHY CHEESE  
BALLS MADE FROM 100%  
CHEESE:**

- PARMESAN
- GOUDA
- CHEDDAR
- MOZZARELLA

**Export markets:**  
**EU, US, Asia**

**Hs-code**  
**0406909990**



**Manufacturer's address**  
**15 BEREHIVSKA-BICHNA STR,  
MUKACHEVO, UKRAINE**  
[www.sneco.ua/en](http://www.sneco.ua/en)



**Vadym Gryshyn**  
**Co-Founder, Head of Export**  
**+380935365135**  
[vg@sneco.ua](mailto:vg@sneco.ua)



PJSC "IMKK" was founded in 1958. The company had been subjected to full overhaul since 1995 to 2007. Nowadays, PJSC "IMKK" is European-level milk processing plant in Ukraine, which is an undisputed leader at the Ukrainian market of condensed milk.

PJSC "IMKK" is a modern manufacture complex, designed and built on the basis of ultramodern technologies, corresponding to the strictest requirements of the world's environmental standards.

Quality recognized by the consumers both in Ukraine and abroad is ensured through quality control at all manufacturing stages:

- Permanent control of technology, recipes and quality of ready-made products is provided at the factory;
- The company has its own testing laboratory;
- Regular tests of samples are made at the laboratories of the State Committee of Ukraine for Technical Regulation and Consumer Policy.

PJSC "IMKK" operates under internationally recognized quality managements systems ISO, HAACP. Following the successful audit and training of managers, the company received a certificate confirming the standards FSSC22000. The company also has Halal certificate.

PJSC "IMKK" constantly expands its export geography. Our company exports to more than 40 countries of the world: Europe (Poland, Italy, Germany, Estonia, Bulgaria, Moldova); US, Canada, Australia, South Korea; Asia (Israel, Georgia, Mongolia, Iraq, United Arab Emirates, Afghanistan, Armenia, Kazakhstan, Kyrgyzstan, Azerbaijan, Uzbekistan, Tajikistan, Turkmenistan); Latin America (Paraguay, Guyana, Belize, Peru); The Caribbean (Trinidad and Tobago, Cuba, Puerto Rico, Costa Rica); Africa (Libya, South Africa, Congo, Tunis, Egypt, Kuwait, Burkina Faso, Lebanon, Angola, Equatorial Guinea, Cameroon, Mazambique, Nigeria) and others.

Approved by EU.



### Company legal name

**PJSC «ICHNIANSKYI MOLOCHNO-KONSERVNYI KOMBINAT»**

### Hall and booth number at the ANUGA

**Hall: 10**  
**PLAIN: 1**  
**AISLE: G**  
**NO: 067**

### Products for export

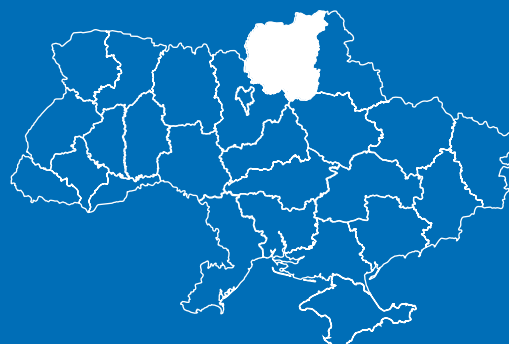
**SWEETENED CONDENSED MILK, MILK CARAMEL, SWEETENED CONDENSED MILK WITH COCOA, EVAPORATED MILK**

### Export markets:

**more than 70 countries around the globe**

### Hs-code

**0402991000**  
**1901909900**  
**0404107400**  
**0402291500**



### Manufacturer's address

**UKRAINE, 16700, CHERNIHIV REGION, ICHNIA, 4 VYSHNEVA STREET**

[www.en.ichnya.com](http://www.en.ichnya.com)



**Olena Pavlovska**  
**International Relations Department**  
**Export manager**

**+380504418056**  
**op@ichnya.com**

Milk Alliance is a group of companies, which includes high-capacity enterprises designed for producing and marketing milk products. It is the leading enterprise in the milk industry of Ukraine. The company includes enterprises producing cheese, milk and dairy products, enterprises for the collection and processing of milk as well as companies, which carry out sales of products in Ukraine and abroad.

The products are manufactured under the brands Pyriatyn, Slavia, Yagotynske, Yagotynske for Children, Zlatokrai and Milk Alliance.

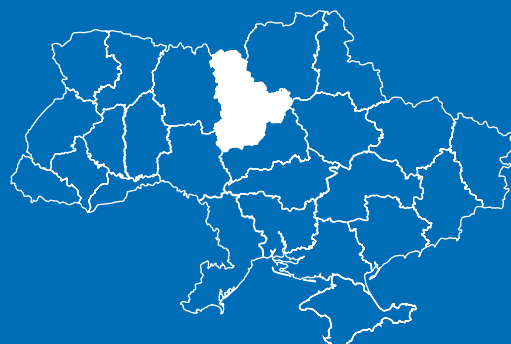
Basic priorities of Milk alliance, which were set at the beginning of the activities of this group of enterprises with consideration for the future, are the following:

- concern about the health of the consumers, and hence on the health of the nation;
- production of high quality natural products;
- constant updating of technological processes and equipment.

Group of Companies Milk Alliance is optimistic and confident about the future. An experienced and cohesive team of like-minded managers is working hard to keep the company a leader of the dairy industry of Ukraine and favorite supplier of dairy products to every family.

On January 2016, Zolotonosha Butter-Producing Plant and the branch of Yagotynsky Butter Plant Yagotynske for Children, both belonging to the Milk Alliance Group of Companies, got the right to export their products to the EU countries.

1. Cheeses: gouda, tilsit, cheddar, mozzarella, parmental, processed cheeses
2. UHT Milk
3. UHT Cream
4. Dairy Porridges: Buckwheat Dairy Porridge, Wheat Dairy Porridge, Rice Dairy Porridge
5. Dried products: Sweet whey powder 40%/90%, Skimmed milk powder, full cream milk powder
6. Butter: 20 kg and packed 180g



**Victoria Predborskaya**  
Commercial Director

**+380442845851**  
**v.predborskaya@milkalliance.com.ua**

**Manufacturer's address**

**UKRAINE, 01011, KYIV, 9,  
LESKOVA STR.**

[www.milkalliance.com.ua/en](http://www.milkalliance.com.ua/en)

**General contacts:**  
**+380 44 284-58-51**  
**+380 44 284-58-52**  
**export@milkalliance.com.ua**



**CHEESE CLUB 3**



**GALYCHYNA 4**



**KHOROL 5**  
**INFANT NUTRITION**  
**FACTORY**



**LOOSTDORF 6**



**MOLOKIA 7**



**SNECO 8**



**IMKK 9**



**MILK 10**  
**ALLIANCE**

# Ukraine **NOW**



The Ukrainian Stand at the Anuga 2023 is organized by the Entrepreneurship and Export Promotion Office (EEPO) and the national project Diia.Business in partnership with the Unite Ukraine. Switzerland provides support through the State Secretariat for Economic Affairs (SECO) within the framework of the Swiss-Ukrainian Program “Higher Value-Added Trade from the Organic and Dairy Sectors in Ukraine” implemented by the Research Institute of Organic Agriculture (FiBL, Switzerland) in partnership with SAFOSO AG (Switzerland).

The content of this publication is the sole responsibility of the author and does not necessarily reflect the views of the development partners and project implementing agencies.